Lastmily

Routing Optimization & Delivery Management Platform

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Today's Last Mile Trends Overview

E-Commerce is skyrocketing

COVID accelerated delivery business (food, grocery, commerce)

Mobility challenges becoming increasingly critical, especially in urban centers

What Lastmily is
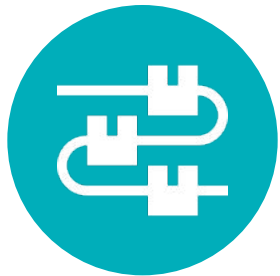
Everyday you manage:

Drivers

Vehicles

and many stop points!

Lastmily is taking account all above factors:

and with sophisticated AI, it offers you:

Optimal distribution network planning from your first to your last stop point

Everyday profits, productivity maximization, costs minimization & smart delivery solutions.

the tools to provide **a great experience to your customers!**

How it works

1 Fleet Manager uploads data

2 Routing engine comes up optimal distribution network planning with routes and loads to driver's apps

3 Drivers use app to load properly and make fast & easy deliveries

4 The administrator sees live the evolution of the itineraries, the drivers, the status of the points, delivery times that are renewed and so on. and can intervene
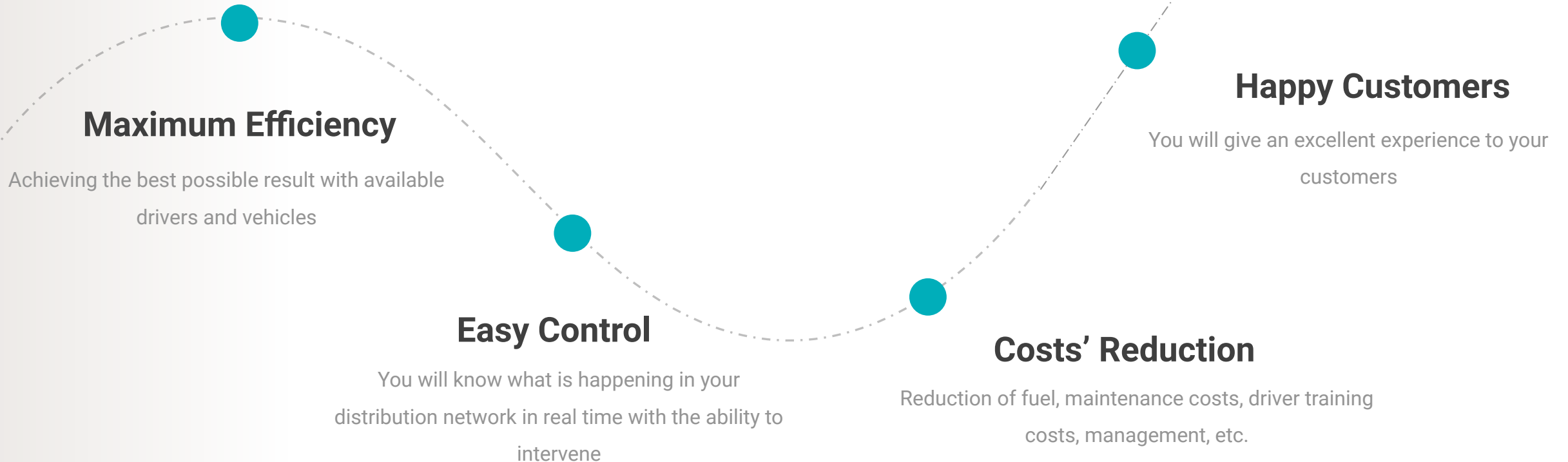
5 Recipients are informed of the exact delivery time with an interactive client portal

Why Lastmily

Maximum Efficiency

Achieving the best possible result with available drivers and vehicles

Easy Control

You will know what is happening in your distribution network in real time with the ability to intervene

Costs' Reduction

Reduction of fuel, maintenance costs, driver training costs, management, etc.

Happy Customers

You will give an excellent experience to your customers

In Numbers

10% to 40%
less costs

(fuel, wear, management, training, etc.)

15% to 80%
more stop points per driver

depends on your distribution network

100%
customer satisfaction increase

Significant increase in preference & loyalty to you

in more detail

Easy locations' upload in
excel or csv

The file may contain::

📍 Address (mandatory)

📦 Volume or number of parcels

👤 Name & Customer's phone number so the driver can call

them with in-app calls

📋 Sender, notes, preferred delivery time slots and many
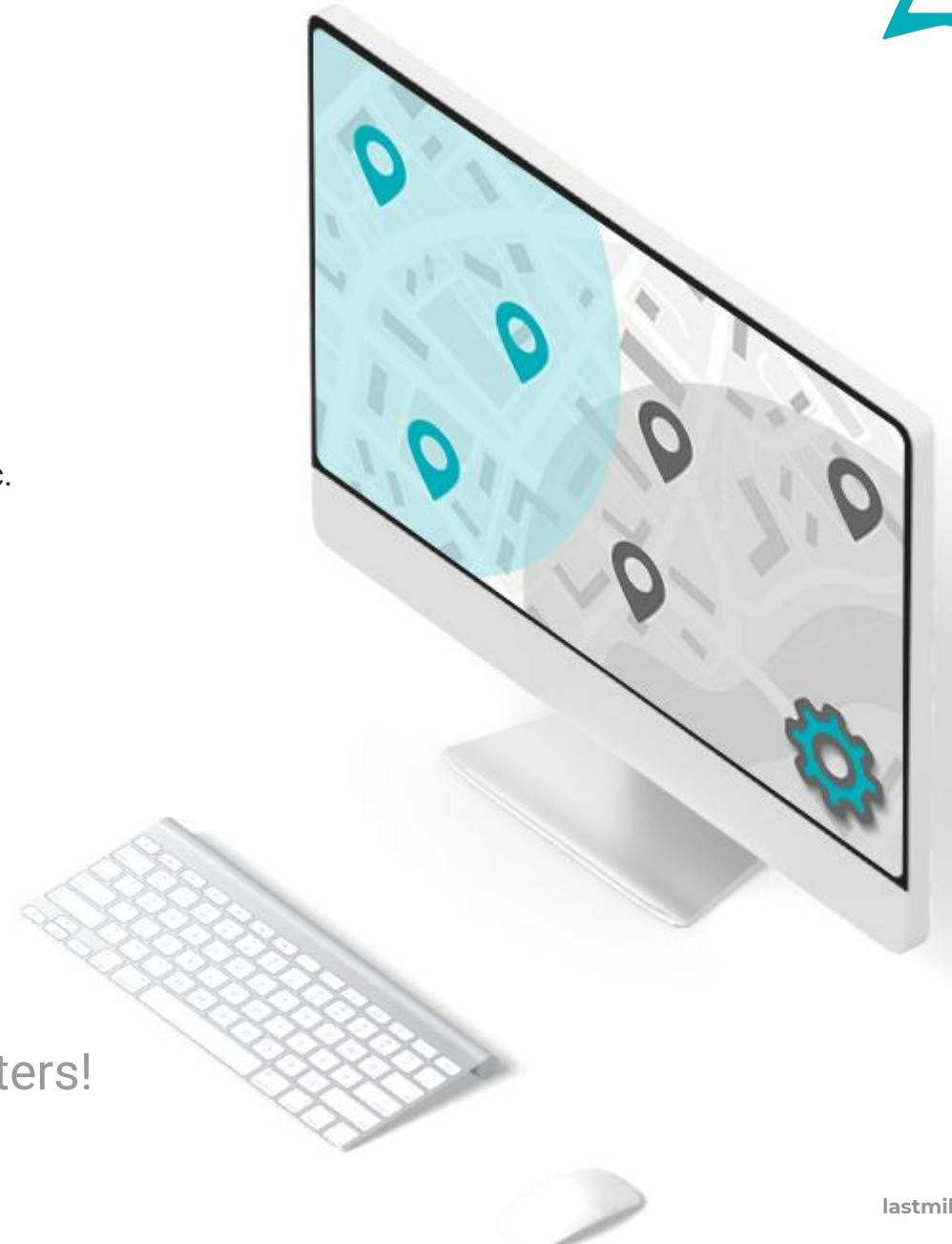
more!.

Easy configuration

Features:

- Creation of customers & recurring stop points
- Stop point parameters such as:
    - time windows (prefered delivery time slots), priority, needed skills etc.
- Parameters of drivers, warehouses, distribution, vehicles:
    - working hours, start / end warehouse, reloading etc.
    - vehicles' types & capacities and many more!
- Creation of business - automation rules for all above

Territory management feature

➔ Assign specific points or areas to a driver or drivers

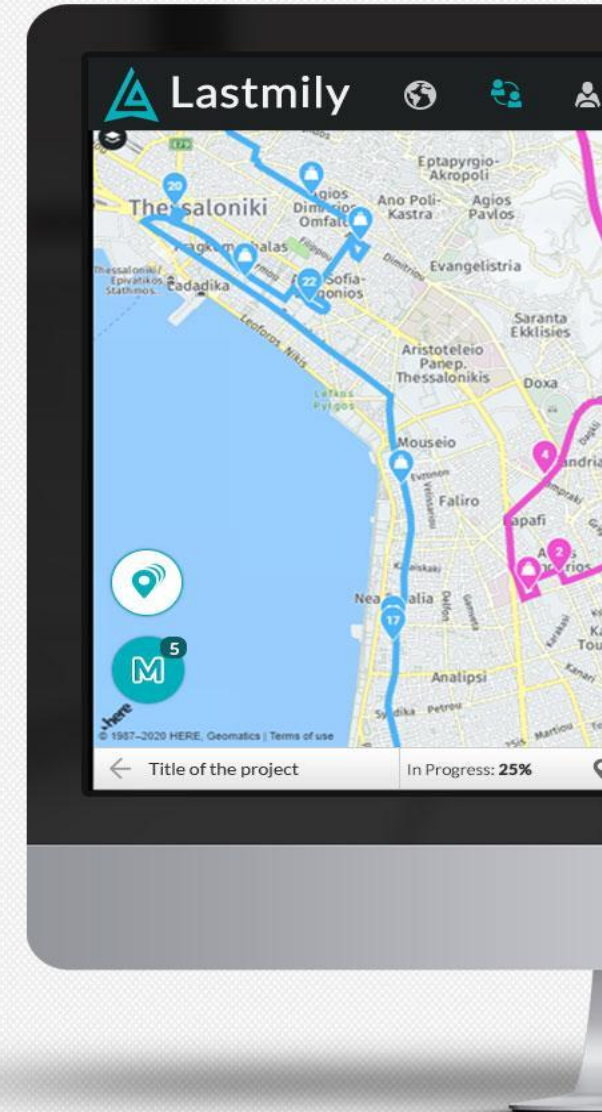Full adaption to your needs with a dozen of parameters!

Maximum performance at the lowest cost **with one click!**

Complete optimization of your network:

- Once the data has been uploaded, just by pressing a button you have what each driver will do in detail, from start to finish.
- Optimal routes, possible reloads, use of multiple warehouses if any and so on.
- You can request whatever restrictions you want related to points, drivers, areas etc. Lastmily will respond in seconds!
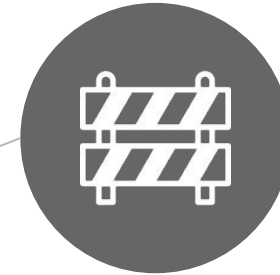- With one click the itineraries are in the Lastmily Driver apps!!

You will know that you have the best possible distribution network

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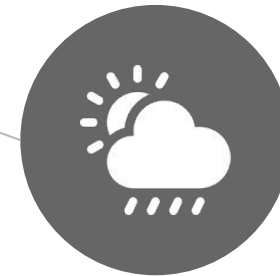# Lastmily Routing AI takes account:
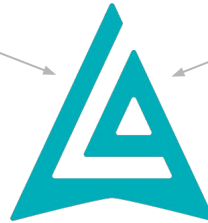
Live & historical traffic data

Incidents (eg road closures, public markets, traffic jams, etc.)

Specific point needs (eg time, volume, priority, drivers / parameter slide)

Weather & seasonality for the areas your drivers will visit

Drivers make easy,
fast deliveries

- They receive the loading order according to the schedule
- Very simple interface, works with one click / stop point
- Point by point navigation, from start to finish avoiding traffic
- Provides times & tips for their distribution increasing their efficiency
- Minimization of calls between driver & company
- Distribution without stress, even for a new driver!

They just follow app instructions!

Total control & live monitoring

You can see in real time

The progress of the itineraries & where the drivers are on them

The status of the points (arrival / completion times, etc.)

Estimated arrival times at points (dynamically renewed)

and many more!

You can add new points or make live changes on the go while drivers are on the road.

Lastmily will respond and the driver apps will be updated immediately!

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Your customers
happier than ever!

- They see their parcels live, with exact delivery time.
- The time is constantly updated dynamically
- Delivery options are provided to recipients (if desired)
- It is possible to show your logo on the portal.

Less phonecalls from your customers and at the same time a significant marketing tool against your competition!
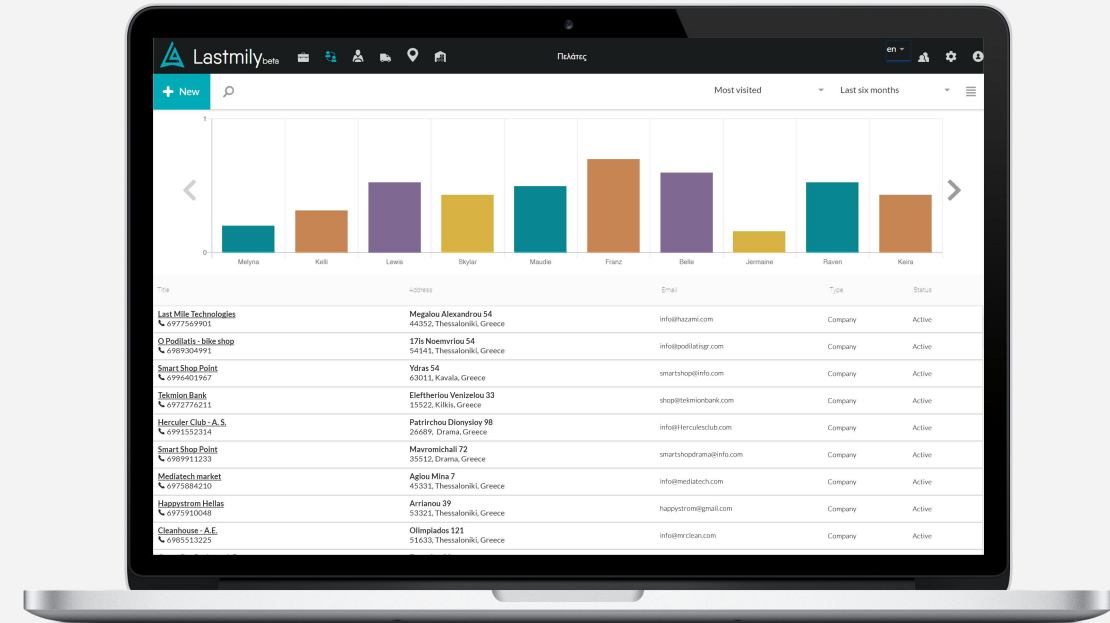
The platform provides
a flexible reports system

- The driver receives daily performance reports & what needs to be improved.

- Administrators receive daily / weekly / monthly performance reports with
  - drivers' rating
  - points / routes with delay
  - tips for improvement and more!

Knowledge to improve what is needed!

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Total benefits

Less fuel
Minimization of fuel & wear costs

More stop points / driver
Increase of drivers' efficiency

Fast planning
Routes planning with one click

Control & easy management
Live monitoring of stop points / drivers and everyday reports

Training
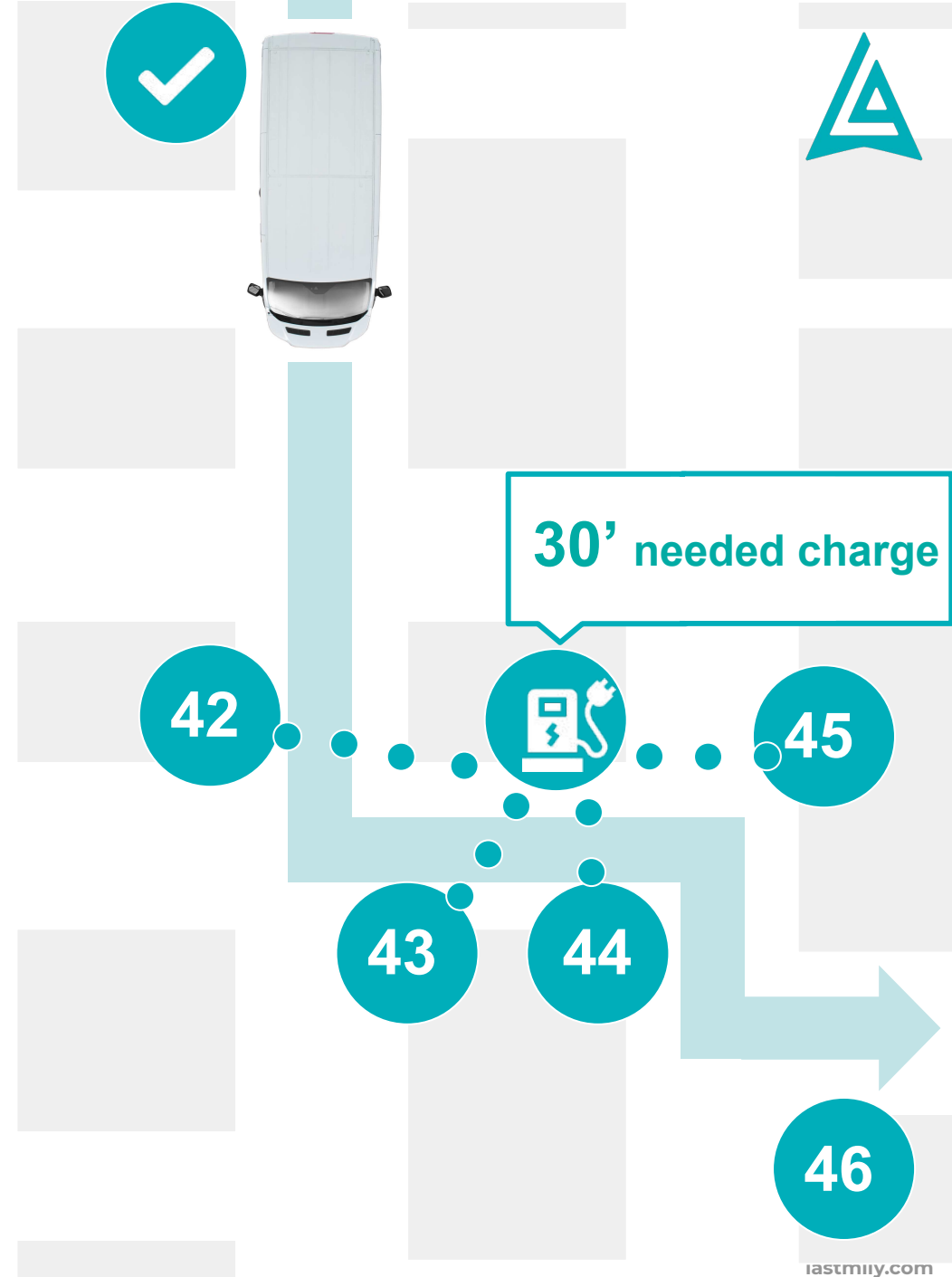New drivers' training becomes a zero cost

Less phonecalls
Less time spent to phones with drivers or customers

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In case of electric vehicles

If you need to charge
during the route

Lastmily will add the needed charge in the optimized routes:
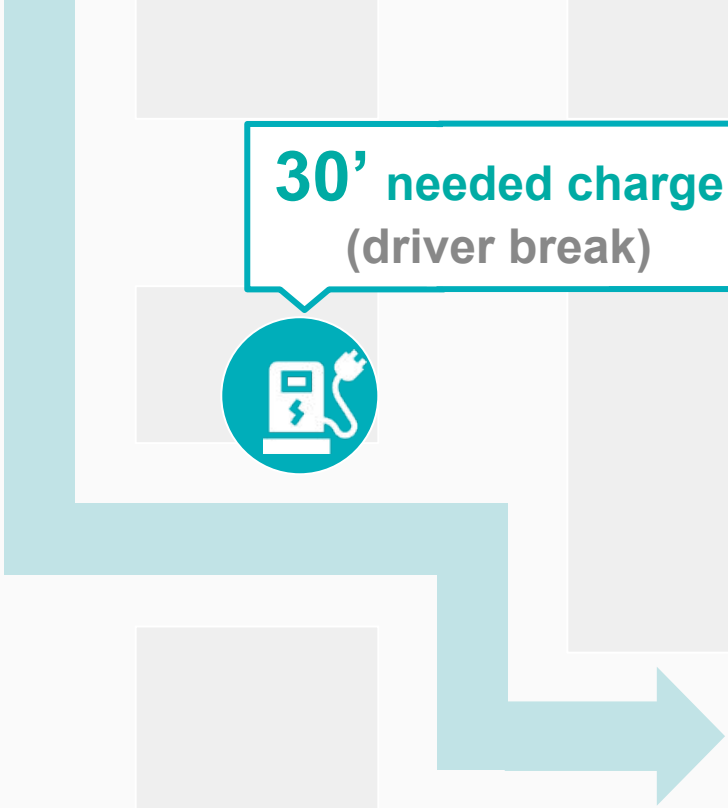
- Routing AI will try to choose the proper rapid charger close to stop points, so the driver will deliver by foot while the vehicle is charging for efficient time management!

- In case of long distance points, Lastmily will combine charge with driver's break, if there is any.

- Otherwise, it will choose the closest to depot rapid charger for a full charge so the vehicle will be ready for the next day.

- In any case, Lastmily will monitor live the remained capacities in order to re-route if needed.

30' needed charge

42

45

43
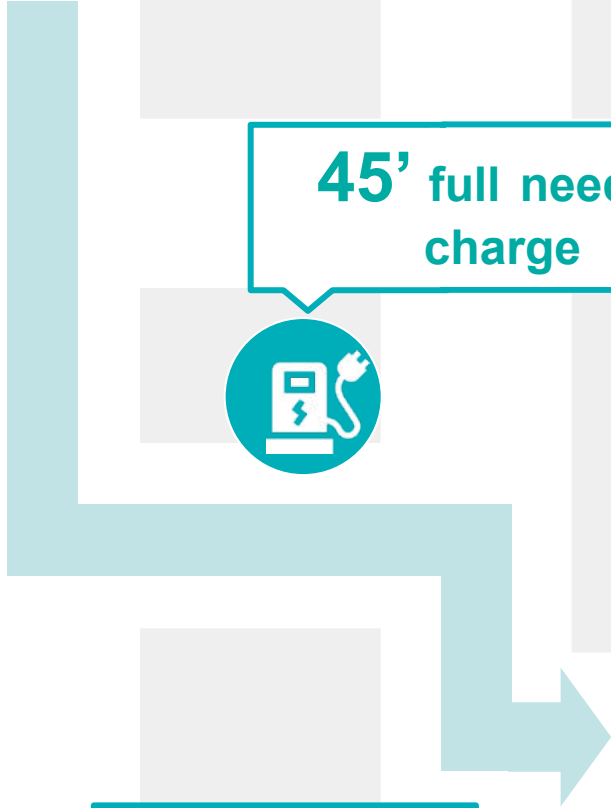
44

46

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42

30' **needed charge** (driver break)

43

81

45' **full needed charge**

end of route

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Make the next step with us

Our customers are
happier than ever!

- They have reduced their costs
- They have increase stop points per driver
- They have increased the volume of shipments they serve, without hiring new people or buying new vehicles
- They have essentially industrialized their processes and are no longer stressed
- They are constantly expanding their distribution with new customers, based on Lastmily!

Their delivery business is on auto-pilot!

Try Lastmily
1 month for free!

- **We will be by your side** to help you every step of the way and discover together how much the platform helps you in numbers.
- **There is no commitment from you,** after the end of the trial month, if you do not want it, you owe nothing.
- **There is no need for special equipment** in the vehicles, nor are there any installation costs for the platform.
- The subsequent cost is by the month and is much less than what you will earn directly or indirectly by using it.

Our mission is

to help our customers, through high technology, in the creation of smart & autonomous distribution networks, friendly to people, businesses and the environment.

Our company is

Lastmile Technologies, a new - Greek company based in Thessaloniki, with international horizons & collaborations, consisting of enthusiastic and capable people with great experience!

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Next Steps

Lastmily presentation & discussion on how it can meet your needs

Preparation by us for integrating Lastmily to your company

Free one month use of Lastmily by you, without any commitment!

Full use of Lastmily by you

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Contact us!

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